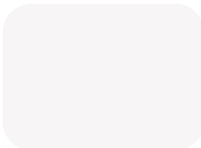


Financial Management

Business without Barriers

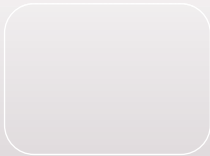
EPICOR®

Comprehensive global accounting capabilities for growing businesses.



Financial Management

- Global Engines
- General Ledger
- Accounts Payable
- Accounts Receivable
- Rebates
- Tax Connect
- Cash Management
- Credit Card Processing
- Multicurrency Management
- Multicompany Management
- Fixed Asset Management



Epicor Financial Management

Businesses ultimately succeed based on their ability to create and manage a profitable business.

The combination of a competitive, global environment and mandatory regulatory compliance makes successfully managing your finances one of the biggest challenges you face. It also represents a significant opportunity. Epicor Financial Management offers a refreshing new approach to business, a suite of accounting applications built for the highly regulated post-Sarbanes-Oxley Act world, built around a series of “global engines” that support effective financial management and control anywhere.

Our goal is to help every business achieve sound financial management and control, from a single general ledger to the extended global enterprise, efficiently. Epicor Financial Management gives you access to real-time fiscal information and provides the modern platform you need to support business around the world.

Epicor Financial Management is distinguished by its broad focus on managing processes and resources, both within and across locations, companies, and global boundaries.

Global Engines

Epicor Financial Management is built around a series of unique global engines, which in turn support the global nature of business today, enabling effective operations in existing and new markets as necessary. As your business is extended through a combination of organic growth and mergers and acquisitions, it can become challenged by complex and demanding global financial and regulatory burdens – demands that you must adapt to instantaneously. At the heart of the Epicor solution, Epicor global engines are designed to add accounting agility and flexibility to your business while simultaneously allowing you to meet the local financial and legal compliance requirements of individual markets.

Posting Engine

The rules-based global posting engine is central to the way Epicor applications work, and in particular, how Epicor Financial Management handles system transactions. Powerful enough to support the most complex global enterprise, with a need to configure comprehensive rules for how transactions from sub-ledgers are managed and posted to the general ledger, yet easy enough to support straightforward or out-of-the-box standards for smaller businesses.

Tax Engine

The highly configurable global tax engine allows businesses to define comprehensive tax rules and calculations in order to meet the needs of unique tax requirements and jurisdictions internationally, and then update them as often as needed.

Legal Numbering Engine

Epicor Financial Management contains a global legal numbering engine to manage legal numbering of all the printed transactions that a company sends to customers and suppliers.

Specific transactions that the legal numbering engine affects are:

- Sales Orders
- Purchase Orders
- Promissory Notes
- AR Invoices
- Credit Memos
- Payments (checks)

Multicurrency Engine

Epicor Financial Management offers a global multicurrency engine that can support an unlimited number of currencies and exchange rate combinations. Sophisticated currency management provides the ability to process transactions in any number of currencies and gives your business the global competitive edge. Any currency can be used as the base currency for all financial records and accounting books, with default currencies applied at the general ledger account, user, customer, and supplier levels. Currencies may also be selected and changed at the transaction level as well.

Each company can have up to three reporting currencies; a reporting currency is one you use to record or report financial transactions. You can, however, have an unlimited number of transactional currencies, which gives you the ability to conduct business all over the world. The powerful multicurrency engine features include:

- Ability to define unlimited currencies
- Ability to print reports in both functional and base currencies
- Ability to enter transactions in any currency and process payments or receipts in any currency
- Comprehensive functionality to revalue transactions within the General Ledger, Accounts Receivable, Accounts Payable, and Bank Accounts with the option to simply report in detail or summary, or report and post as a single reversing journal the value of the revaluation directly to the General Ledger

Rounding Engine

Epicor Financial Management also supports creation of currency rounding rules through a global rounding engine that is subscribed to by other application modules. Highly flexible and configurable, rounding rules may be created for specific customers, countries, currencies, and in support of local business or legal practices. The rounding engine supports up to three decimal places of currency precision.

General Ledger

Epicor General Ledger (GL) is the heart of Epicor Financial Management, processing and posting all accounting transactions created throughout Epicor applications, as well as entries made directly within the ledger. While it is seldom accessed outside of the accounting and tax departments, the General Ledger's impact is felt throughout an entire enterprise. The information and controls which flow from the General Ledger system enable an organization to operate efficiently, comply with fiscal regulations, underpin strong corporate governance, and drive enterprise performance. General Ledger provides the accounting controls and system security necessary to help ensure the integrity of your company's financial data.

Multiple Books

At the core of the General Ledger, Epicor Financial Management provides flexible financial accounting representations through multiple book functionality, which flows all the way through to financial reports and statements. "Multiple Books" allows the establishment of unlimited financial books to support a wide variety of financial requirements, such as budgeting and forecasting, statutory and government accounting versus management accounting (for example, US GAAP and non-GAAP, etc), and comprehensive consolidations. Epicor Financial Management provides the tools to seamlessly handle the accounting representations from your various subsidiaries while at the same time giving you a consolidated view of the one version of the financial truth for your organization.

Key highlights and benefits of using Multiple Books within your company:

Chart of Accounts: Create different chart of accounts by book, post transactions to different accounts within different books simultaneously using the posting engine.

Reporting Currency: Have a different reporting currency tied to each book and even, if ever needed, assign a different period calendar to each book. This flexibility allows users with a single journal to process both the management accounts and the statutory accounts at the same time without the need for multiple transaction entry.

Multiple Closing Calendars: As businesses acquire new businesses there is often a need to maintain different calendars for "stub" periods or for example up to 18 months to bring the acquired company in line with the fiscal calendar of the acquiring business. Each established book can operate a completely independent fiscal calendar as applicable.

Calendar Adjustment Period: General Ledger has built-in support for an additional year-end period to be defined as a part of your calendar that will be used for year-end adjusting entries.

Chart of Accounts

Epicor Financial Management allows up to 20 user-definable segments within the chart of accounts (COA). These can be used for accounting and reference purposes providing the ability to record, store, allocate and report on important financial data at a highly granular level. With a total of 200 characters available, Epicor gives you the flexibility to manage your financial operations exactly as you need.

Balance Controls

Epicor Financial Management allows users to define the frequency at which balances on accounts are captured and stored. Often used to facilitate the calculation of Average Daily Balances (ADB), this flexibility enables the user to update account balances as frequently as required by the organization: by hour, by day, by week, or by month.

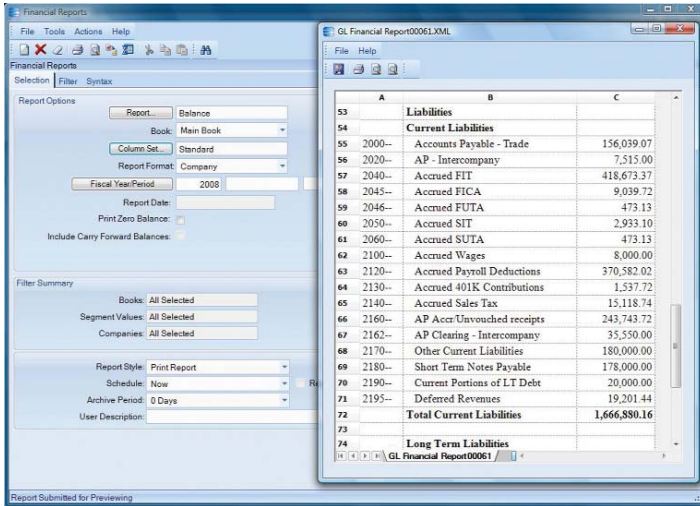
Consolidations and Eliminations

Epicor Financial Management meets the needs of businesses today through integral financial consolidation at either a summary or detailed transaction level, providing the flexibility to consolidate from different books and/or companies within a defined relationship.

- Merge balances (and underlying transactions) from one or more books into a single consolidated view of financial information, from which financial reports may be prepared, while at the same time creating the supporting elimination journal entries as a result of the process.
- Re-measure accounting transactions and financial results based on the differences in the consolidated currencies using differing rates types (spot, fixed, etc.).

Financial Report Writer

This Financial Report Writer offers the ability to report across one or multiple books, extract, manage and arithmetically handle data calculations, format reports based on user definitions, and publish results with corresponding formats to Excel if required.



Gain complete control over management and financial reports, such as trial balances, income statements, and balance sheets.

Validation Rules

Validation rules can be configured to control what gets posted to the General Ledger from the sub-ledgers. The system will then control how transaction events are cleared to post, will not post, or will issue a warning before posting.

Post-Year-End Transactions and Adjustments

A discrete adjustment period enables accounting and finance personnel to make post-year-end adjustments such as management, audit, or tax journals supplementary to the defined fiscal calendar. This enhances audit controls while ensuring that rolled forward financial accounts, including consolidation books and retained earnings balances, are updated accordingly.

Inter-Company Journals

Inter-company journals reference accounts in other companies which have been flagged as globally available for posting transactions. Corresponding inter-company control accounts are updated upon posting in the source company. Once the transactions have been initiated, a General Journal is then created in the target company, posting to the appropriate accounts and initiating off-set journal entries to the inter-company accounts.

Account Tracker

Show the current activity and balances for the period you specify. Locate an account through word search capabilities. Summarize view with options to drill down to account detail and supporting journal entries.

Flexible Posting Periods

Post entries to any period in the current year, following year, or any subsequent year as required, even while the current period remains open.

Budgets

Enter figures for any account and year. Globally update budgets by percentage. Enhanced capabilities for budgeting are provided via Epicor Enterprise Performance Management (EPM).

Statements

Print comparisons between current actuals and budgets or previous actuals.

Allocations

Automate allocation of funds across multiple accounts without manual entry.

Microsoft® Management Reporter

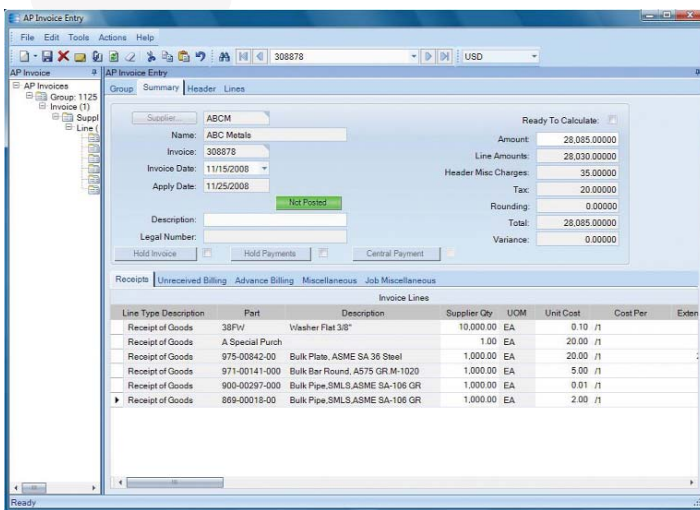
Offered as part of Epicor Enterprise Performance Management (EPM), Management Reporter is an advanced financial application that provides robust financial statements and user-definable reporting capabilities. Management Reporter® performs many financial analytical functions including:

- Advanced financial intelligence. Hierarchies can be defined to facilitate the creation of different views of your business. Business users can create management, legal, and soft consolidated reports.
- Strong support for regulatory compliance. Management Reporter helps organizations support generally accepted accounting practices (GAAP), international financial reporting standards (IFRS), and Sarbanes-Oxley regulations. Centralized data management, including security and business rules, and transactional reporting simplify regulatory compliance.

Accounts Payable

Accounts Payable (AP) allows you to enter supplier invoices for purchases that you make, then create payments for the invoices you want to pay. The system can generate payments for all invoices due, those for a particular supplier, or only for specific invoices. If a supplier calls you to discuss an invoice, you will have complete information at your fingertips and that history can be kept indefinitely.

Accounts Payable allows you to update both purchase orders in Purchase Management as well as actual job costs. Adjustments are created if the purchase price does not match the invoiced price. With Accounts Payable, you will know how much you owe and when it is due.



Accurately manage payment of invoice due dates and terms and conditions.

Invoices, Debit Memos, Payments

Record and post all payables instruments easily, including supplier or vendor vouchers and invoices, debit memos, automated check runs, and manual payments.

Recurring Entries

Create standard accounts payable invoices that recur on set dates.

Future-Dated Payments

Record and track your future-dated payment instruments, including GL movements, and enter their values for credit control purposes. You can also change their status as you need. A final tax transaction moves the tax from accrued to due at the time of final settlement or cash movement. Through this functionality, you print a future dated payment instrument as part of the invoice, so that you can send it to the customer to sign and return it, or include it as part of the customer statement if the customer pays on a monthly basis.

AP Terms and Conditions

Epicor supports all of the most common business practice terms and conditions within Accounts Payable and Receivable. This feature also affords great flexibility for the definition of creative receipt and payments terms within countries where this functionality is not necessarily demanded but may offer a competitive advantage.

Voided Numbers

You can track or reuse voided or unused numbers or transactions that are not committed to a database. You are then accountable for all numbers and have no sequence gaps.

Checks

Print checks for select payments, or create manual checks.

Online Cost Updates

Update jobs created in Job Management directly by material and subcontract costs entered through Accounts Payable.

Exchange Rate at Payment Entry

Purchases may be made in any currency and goods received in any currency with support for the entry of an exchange rate at the point of payment entry.

History

Keep accounts payable transactions and supplier history files indefinitely.

Supplier Tracker

Show online inquiries for open invoices, outstanding balances, and payment detail.

General Ledger Interface

Automatically create and post general ledger entries from accounts payable transactions.

Cash Management Interface

All payments are automatically available for bank statement reconciliation once posted.

Purchasing Variance

View variances between planned and actual purchase price to allow cost adjustments and analysis.

Three-Way Match

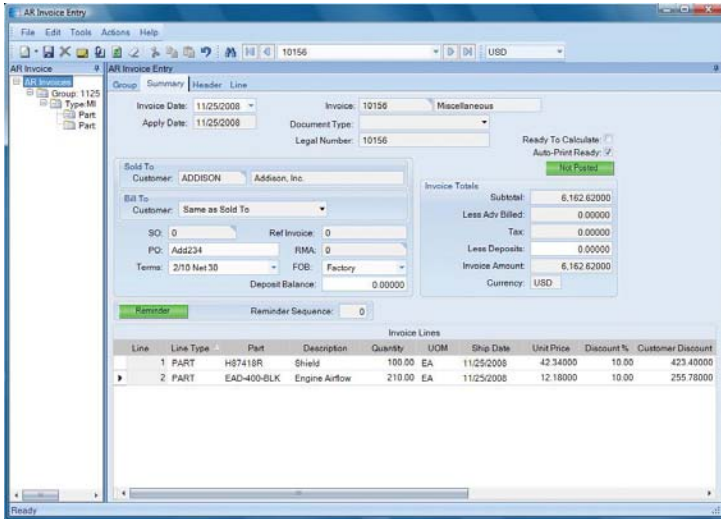
Match invoice, receipt, and purchase order online.

Electronic Funds Transfer (EFT)

Configure payment files for electronic submission to banks.

Accounts Receivable

Accounts Receivable (AR) provides a comprehensive set of tools to manage your invoicing, credit, cash management, and customer management needs. Because you can specify the creation of invoices through the order release process, you can reduce billing for a different quantity than was actually shipped. With Accounts Receivable you know who is buying what, and who is paying their bills on time.



Invoice customers when products are shipped and track payments.

Invoice Entry

Enter multiple shipments for an order on a single invoice, and write unlimited comments. Invoice entry supports advance/progress billing deposits, credit memos, and standard invoices.

Cash Receipts

Accommodate payment of invoices, order deposits, and miscellaneous application of credit memos.

Debit Notes

Ability to record Debit Notes (Chargebacks) sent from the customer. Debit Notes may now be entered as part of the AR cash receiving process, and will then have their value applied as part of the settlement process. The Debit Notes may be related to specific invoices or remain unassigned.

The new Debit Note will remain as an open receivable until matched to a credit memo or subsequently paid. In addition, Debit Notes sent by customers can be recorded independently of the cash receipt process - for example, electronically received payments. They can then either be applied or produce an unapplied cash value.

Interest Invoices

Create and apply interest invoices to manually charge an interest amount to an overdue or late-paid invoice. Select a customer and choose the single or multiple invoice lines against which to generate the interest invoice. Additionally, finance charges on invoices can be generated against a customer's overdue invoice balance. Users have the ability to include or exclude the impact of credit memos when calculating finance charges.

Adjustments

Allow adjustment entry of AR transactions with a full audit trail.

Future-Dated Payments

Additional payment and receipt options including AR and AP future-dated payment instruments, which allow you to handle and transact in Bills of Exchange.

Consolidated Invoicing

When an invoice is consolidated, both the Sales Analysis Report and the Sales Gross Margin Report will group lines together based on each sold-to customer.

Invoice Logging

Allows the recording of invoice details with applicable input tax while the invoice remains in the process of circulating the company for review and approval. This allows you to reclaim the input tax in a timely fashion, where such practices are allowed.

Credit Holds

Automatically place credit holds on new customers or on those who are past due or over their credit limit.

Aging Information and Customer Reminder

View aging information on the screen or print it in one of several formats. Accounts Receivable offers Customer Reminder features that allow companies to track the history of their customers' AR balances together with the option to issue them user-defined reminder letters.

Finance Charges

Finance charge invoices can now generated against a customer's overdue invoice balance. These finance charges are automatically calculated based on rules defined within the Finance Charge Maintenance program. The charges can also be reviewed before they are posted.

Bill-To Customer

Provides the ability for a customer to maintain a list of allowed Alternate Bill-to (Alt-BT) customers, optionally with one set as a default. This will default onto the Quote/Order/Direct Invoice and can be changed by the user to a different authorized bill-to customer prior to posting the invoice. If no alternates have been set up then the Alt-BT customer is the sold-to customer (but using the 'Bill-to address' on that customer).

Manual Selection of Invoices

A manual selection option to get Invoices and Recurring Invoices is available within Invoice Entry. This allows the selection of particular or multiple invoices or recurring invoices for posting instead of selecting all available items at once.

Credit Manager Workbench

Easily view all credit-related information surrounding a customer. The credit manager workbench provides a single point from which to manage credit status, order credit status and account management, with drilldown to all associated information.

National Accounts (HQ Accounts)

The National Accounts (HQ Accounts) feature provides the ability to create customer relationships, either hierarchical or the more traditional parent/child type, within Accounts Receivable. This functionality allows customers within a National Account group to accept invoice payments from any customer within the relationship. The functionality also permits extensive credit checking across the National Account group with credit available to be split across levels with or without variable pooling.

Taxes

Epicor Financial Management contains a feature-rich flexible Tax Engine which allows businesses to configure Epicor applications for local and international financial reporting standards, as well as unique local tax jurisdictions.

Tax Regimes

Tax tables within the Tax Engine include the ability to define or override rate effective dates.

Sales Tax Register

Lists invoice totals and tax amounts by customer for codes on file.

Invoice/Statement Forms

Customize, preview, fax, and print individually or in batches.

Sales Commissions

Pay sales commissions at time of invoicing or on receipt of payment. Establish up to five sales representatives per order line.

Sales Analysis

Access sales history in a variety of report formats.

Credit Card Management and Authorization

Epicor Financial Management accepts credit, debit, and purchase cards as a form of payment. This functionality processes credit card authorization and payments in real time, for accounts and single or multiple transactions. Credit card data encryption meets recognized security standards for these transactions.

Settlement Currencies

You can record currency gains and losses at the time of settlement. Through this functionality, you post amounts correctly when you invoice in one currency but are paid by the customer in another currency.

Settlement Discounts

The application contains two methods for handling early settlement discounts on sales and tax values. The settlement amount is taken by the customer on the AR invoice. The potential discount is then included in the tax values calculated for VAT.

Terms and Conditions

Epicor supports all of the most common business practice terms and conditions within Accounts Payable and Receivable. This feature also affords great flexibility for the definition of creative receipt and payments terms within countries where this functionality is not necessarily demanded but may offer a competitive advantage. Terms and Conditions are user defined, but typically include; End of month plus n days, End of following month, Specific due dates in a month, 2% 10 days and Net 20 days.

Electronic Report Formats and Transmission

Submit various legal reports electronically, which are based on existing reports such as the EU Sales List, Intrastat and Tax Reporting. You can then reformat generic reports to meet your local requirements.

Customer Tracker

Perform real-time queries on summary and detailed information per customer, including sales orders, invoices and quote activity to date.

Invoice Tracker

Use the user friendly Invoice Tracker functionality to view customer invoices and payments in either summarized or detailed format.

General Ledger Interface

Automatically create and post general ledger entries from accounts receivable transactions.

Cash Management Interface

All cash receipts are automatically available for bank statement reconciliation once posted.

Rebates

The optional Rebates module provides you with a way to enter, update, and review any rebate program that your company runs with your customers. The module lets you accumulate rebates and pay a designated sold to customer, bill to customer, or another designated customer. These rebate amounts are based on part and product group sales during a specified date range. Use this module to define the active rebate programs for your company. You can then generate the rebate transactions. Lastly, this functionality lets you pay the rebate amounts to your customers through either an invoice check or a credit memo.

Generate Rebate Transaction Process

Use this program to generate all the rebate transactions that occur within a defined date range.

Get Rebates

This Actions Menu command is found both in AR Invoice Entry and AP Invoice Entry. Use this command to turn the rebate transactions into AP invoices or credit memos.

Rebate Contract Entry

This program lets you enter rebate information for a single customer or a group of customers. You define the product groups or specific parts that will be included during the rebate offer as well as the rebate breaks that the customer or customer group will receive.

Rebate Transaction Adjustment

The Rebate Transaction Adjustment program lets you review all rebate transactions.

Tracker Programs

There are two tracker programs, Rebate Contract Tracker and Rebate Contract Status Tracker that you can use to follow the progress of the rebate programs.

Tax Connect

Sales tax is a government-required, compulsory activity. It doesn't drive revenue and it doesn't reduce expenses. So any time or money spent on tax compliance is, by nature, non-profitable. There are more than 12,500 United States and Canadian tax jurisdictions alone and the rates, rules, and boundaries change relentlessly. Keeping up with all of the tax changes is an operational distraction and a drag on the efficiency of your organization.

Epicor Tax Connect eliminates the tedious work and complexity of determining sales tax jurisdictions of ship-to addresses, maintaining tax codes and rates, and dealing with jurisdiction-specific and commodity-specific taxation rules. Tax Connect also provides for automated generation of sales tax returns and currently supports the United States and Canada.

Epicor Tax Connect is offered as a software as a service (SaaS), on-demand address validation, sales tax calculation, and sales tax reporting and returns generation.

Document Code	Document Date	Line	Item	Tax Code	Qty	Jurisdiction Type	Jurisdiction	Tax Rates	Total Sales	Discounts	Exemption Taxable Sales	Taxable Sales	Tax Amount
10152	8/3/2007								\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$437.50
							State	CALIFORNIA	6.2500 %				\$312.50
							County	ALAMEDA	1.0000 %				\$50.00
							Special Tax Jurisdiction	ALAMEDA BAY AREA HEALTH DISTRICT	0.5000 %				\$25.00
							Special Tax Jurisdiction	ALAMEDA ESSENTIAL HEALTH CARE SERVICES	0.5000 %				\$25.00
							Special Tax Jurisdiction	ALAMEDA TRANSPORTATION IMPROVEMENT DISTRICT	0.5000 %				\$25.00

Epicor Tax Connect eliminates the tedious work and complexity of determining sales tax.

Activation

Activation and subscription fees are required for this service and are determined based on the number of AR invoices you process and on the number of sales tax returns you submit to taxing authorities.

Notifications

When the AR invoice is posted to GL, the service is notified for sales tax reporting purposes and for subscription accounting of the transaction.

Real-Time Tax Calculations

When generating an AR invoice, the verified address and line item information is passed to the service in real-time to calculate sales tax based on jurisdiction and any applicable taxability rules. The resulting tax information is stored with the invoice in the Epicor database.

Tax Solution Integration

Use integration to Avalara AvaTax, both on-demand and on-premise, which includes real-time address validation, tax rate lookup, and tax calculation.

Verify Customer Addresses

Verify customer addresses against a CASS-certified database. This is necessary to determine exactly which tax jurisdictions apply to that address. When entering or updating an address, the service will verify the address in real-time. It is capable of correcting spelling errors and adding ZIP code and ZIP + 4 if they are missing. The complete and correct address gets saved to the Epicor database.

Cash Management

Improve cash management through the automatic handling and reporting of discounts available, payment due dates, and payment selection methods.

Bank Accounts

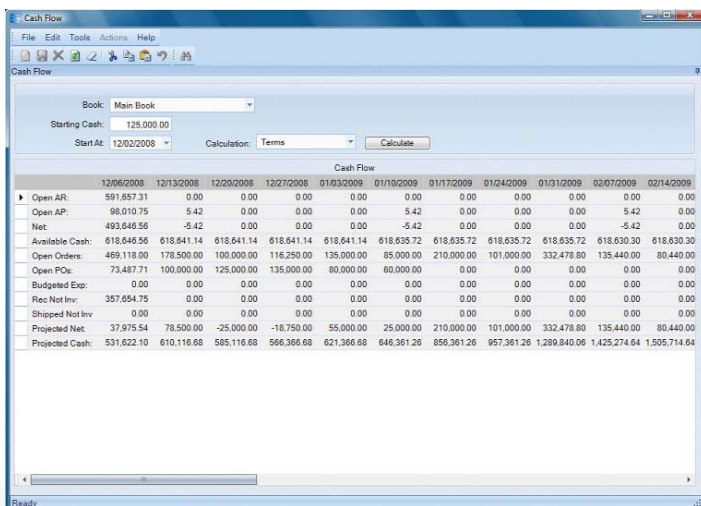
Specify the number and type of bank for each of your accounts, including currency.

Soft Formats for EFT

You can customize EFT formats to meet your organization's needs. These formats can match bank requirements and include remittance information.

Bank Reconciliation

Reconcile your bank statement with entries generated in Accounts Receivable, Accounts Payable, and Payroll.



The screenshot shows a software interface for a Cash Flow dashboard. At the top, there are fields for 'Book: Main Book', 'Starting Cash: 125,000.00', and 'Start At: 12/02/2008'. Below these is a 'Calculate' button. The main part of the dashboard is a table with columns for dates from 12/06/2008 to 02/14/2009. The rows represent various financial metrics: Open AR, Open AP, Net, Available Cash, Open Orders, Open POs, Budgeted Exp, Rec Not Inv, Shipped Not Inv, Projected Net, and Projected Cash. Each cell in the table contains numerical values representing the amount for that metric on that date.

	12/06/2008	12/13/2008	12/20/2008	12/27/2008	01/03/2009	01/10/2009	01/17/2009	01/24/2009	01/31/2009	02/07/2009	02/14/2009
Open AR:	591,657.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Open AP:	98,010.75	5.42	0.00	0.00	0.00	5.42	0.00	0.00	0.00	0.00	5.42
Net:	493,646.56	-5.42	0.00	0.00	0.00	-5.42	0.00	0.00	0.00	0.00	-5.42
Available Cash:	618,646.56	618,641.14	618,641.14	618,641.14	618,641.14	618,635.72	618,635.72	618,635.72	618,630.30	618,630.30	618,630.30
Open Orders:	469,118.00	178,500.00	100,000.00	116,250.00	135,000.00	85,000.00	210,000.00	101,000.00	332,478.80	135,440.00	80,440.00
Open POs:	73,487.71	100,000.00	125,000.00	135,000.00	80,000.00	60,000.00	0.00	0.00	0.00	0.00	0.00
Budgeted Exp:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Rec Not Inv:	357,654.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Shipped Not Inv:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Projected Net:	31,975.54	78,500.00	-25,000.00	-18,750.00	55,000.00	25,000.00	210,000.00	101,000.00	332,478.80	135,440.00	80,440.00
Projected Cash:	531,622.10	610,116.68	585,116.68	566,366.68	621,366.68	646,361.26	656,361.26	957,361.26	1,289,840.06	1,425,274.64	1,505,714.64

Manage your corporate finances with the easy to use cash flow dashboard.

Bank Reconciliation - Automatic Reconcile

You can automatically upload electronic bank statements and then auto-reconcile these statements with the manual reconciliation of unmatched items. Through this functionality, you combine several items in the application to match against one or more items on the statement. You enter the statement number, date, and full historical statement reconciliation success records. You can also perform manual allocation, enter ad-hoc, non-AR, or non-AP statement amounts while in the reconciliation routine. Lastly, you generate an item list and a report.

Cash Flow Dashboards

Easily perform cash flow analysis for open AR balances and AP amounts owed. The dashboard streamlines the process with user-defined buckets for cash flow analysis by giving an easily understood display of your outstanding receivables and credit obligations.

CREDIT CARD PROCESSING

Epicor Credit Card Processing is an optional global solution that integrates with industry-leading Credit Card Processing solutions for managing credit card authorization, and processing.

Epicor Credit Card Processing also implements the security guidelines as specified in the Payment Card Industry Data Security Standard including securely encrypted account numbers and key management.

Epicor Credit Card Processing includes easy to use maintenance for initial setup along with a variety of integration points to bring an easily deployable solution to your business.

- Authorization with the sales order
- Reauthorization with the sales order before picking and shipping
- Complete or partial funds collected with the sales order
- Funds collected at shipment
- Funds collected at cash receipt
- Funds credited for returns
- Reauthorization at product picking
- Reauthorization of balance when partial shipments are made

Integration with Industry-Leading Providers

Credit Card Processing works online with the PayPal® Payflow Pro (formerly Verisign®) secure card authorization system to validate credit cards and debit cards in the United States and Royal Bank of Scotland Group (RBS) PaymentTrust™ (formerly Trustmarque) for international transactions. The integration can also be utilized as a framework for integration to other payment processing services.

Supports Industry Standards to Reduce Fraud

Credit Card Processing supports several industry standards, which will help reduce the possibility of credit card fraud, and will also help reduce the cost per credit card transaction.

- Address Verification
- Security Code (CSC ID)
- MOD10 validation of the account number of the credit card number without requiring a transaction with the credit card processor

Payment Card Industry Data Security Standard

Utilizes industry standards for secure credit card information storage and display.

Credit Card Number Encrypted

Once credit card number is entered and saved, the masked account number is stored in the Epicor database as is an encrypted account number. Encrypted numbers are secured from employee lookups of customer data.

Secure Online Credit Card Authorization

Epicor uses a secured network connection to communicate with Payflow Pro and PaymentTrust. Credit card information is always safe and secure when it is transmitted, or when the results of the credit card transactions are returned to Epicor.

Credit Card Number Validation

When the credit card number is entered it is validated using the MOD10 validation to determine that the card number is in the correct format. This validation is done completely within Epicor validation process in order to catch data entry errors before the information is sent to Payflow Pro or PaymentTrust, reducing potential transaction fees.

Credit Card Format Validation

Prior to the MOD10 validation of the credit card number, if there is a prefix and/or length requirement, based on the credit card type, it is validated to determine that the card number is in the correct format.

Flexible Configuration

The credit card implementation is highly configurable. Multiple types of credit cards are supported as well as the ability to customize the credit card authorization behavior to match a customers business practices.

Transaction Flexibility

Each of the Epicor Credit Card Processing processes that work with credit cards can be set up to define how credit card transactions will be processed.

Reauthorize Reservation Transactions

This process reauthorizes credit card reservations that have expired or for other reasons need to be reestablished based on changes to the order or partial shipments.

Transaction Reports

Reports of credit card transactions are available for auditing purposes, some of which have been specifically designed for easy verification against PayPal reports.

Credit Card History

A history of credit card transactions for an order are readily available on the credit card form and previous authorizations can be easily voided or deposited.

Multicurrency Management

Multicurrency Management automates the process of both buying, and selling in foreign currencies. With tracking of default currencies as well as extensive exchange rate tables, manual transactions are reduced. Lock transactions in at a specified rate with automatic gain or loss reporting, reducing the guesswork from handling foreign transactions. Throughout Epicor, the currency symbol is displayed notifying the user of the currency being used.

Detail	List	Matrix
	CAD	CHF EUR GBP NLG Peso RUB
▶ CAD		Inverse Inverse Inverse Inverse Inverse
CHF	0.846299	Inverse Inverse Inverse Inverse Inverse
EUR	1.327173	1.568208 Inverse Inverse Inverse Inverse
GBP	2.108771	2.491756 1.588919 Inverse Inverse Inverse
NLG	0.602230	0.711604 0.453769 0.285583 Inverse Inverse
Peso	0.098434	0.116311 0.074166 0.046678 0.163449 Inverse
RUB	0.039800	0.047028 0.029989 0.018874 0.066088 0.404332
UAH	0.213285	0.252021 0.160706 0.101142 0.354159 2.166782 5.358920
USD	Inverse	Inverse Inverse Inverse Inverse Inverse
YEN	0.009699	0.011460 0.007308 0.004599 0.016105 0.008533 0.242860
YUAN	0.134219	0.158595 0.101132 0.063648 0.222870 1.362543 3.27233

Automate the process of currency conversion, buying and selling.

Revaluation Options

In global business the use of multiple currencies requires companies to periodically revalue their transactions. Epicor applications provide users with the functionality to revalue transactions within the General Ledger, Accounts Receivable, Accounts Payable and Bank Accounts with the option to simply report in detail or summary, or report and post as a single reversing journal the value of the revaluation directly to the General Ledger.

Currency Tables

Optionally define multiple currency tables per company.

Exchange Rates

Update exchange rates as frequently as daily to support last-minute exchange rate changes.

Gain/Loss

Report on both realized and un-realized gains and losses.

Reporting

Conveniently convert reports to base currency so there is no need for recalculations when determining profitability or cash requirements.

Bank Accounts

Specify the currency used by the bank for each of your accounts.

Customer Price Lists

Assign a default currency to each price list when price lists are defined for various customers.

Quotations

Send quotations calculated in your prospect's or customer's base currency.

Customer Orders

Automatically default a customer's order to the customer's base currency, but also have the option to change it at any time.

Service Contracts

Designate the appropriate currency for each service contract.

Invoicing

Automatically default invoices to the customer's base currency, or change at any time.

Cash Receipts

Automatically convert cash received in the customer's currency back to base currency upon receipt.

Supplier Price Breaks

Support the supplier's currency structure with price break tables.

Purchase Orders

Automatically default supplier purchase orders to the supplier's base currency, or change at any time.

Accounts Payable

Print checks in the supplier's currency, with amounts automatically converted from the base currency.

Base Check Box

Throughout the application, you can automatically convert amounts to your company's currency by selecting the base check box. This check box is located at the top of many Financial Management forms.

Multicompany Management

Whether through acquisition or organic growth, more and more companies are wrestling with the complexities of managing multiple business entities. Epicor understands that managing disparate business units offers unique challenges and opportunities with respect to consolidation for tighter control and reduced operational cost, enterprise-wide visibility, inter-company supply chain management, and financial consolidation. Epicor Multicompany Management capabilities can assist your business in consolidating operations such as procurement and accounts payable as well as offer enhanced tools to improve operational visibility across companies.

Automation of inter-company financial transactions as well as financial recognition optimizes enterprise performance to shorten lead times on key product lines. Additionally, from a financial perspective, multicompany organizations may choose to not only report as individual entities but also consolidate multiple currencies and report across business entities to a single consolidation company.

Underpinning this functionality is a complete technology framework to support global enterprises that is scalable, offers choice in deployment, and includes a set of productivity enhancing tools designed for global business operations.

Global Customers, Parts, and Suppliers

Define global customers, parts, and suppliers. Defining global records that can be transferred between companies and maintained either globally or locally based on a set of user-defined rules and mappings, automatically ensure that new and changed records are sent to all companies within your enterprise.

Credit Checking

Define each company with its own credit limit against a customer, or define a global credit limit for all companies conducting business with that global customer, thereby facilitating a more comprehensive global credit management system.

Forecasts

Automatically send raw material forecasts to supplier companies that can be transported into an MRP Forecast.

Unique Accounts

Establish individual accounts, including inter-company elimination accounts, for each plant and company.

Centralized Payment

Allows the flagging of suppliers as a Global Supplier that will be centrally paid and managed. Any AP invoice or debit that is created will be centrally paid and managed. The local invoice is posted to the supplier account, but flagged immediately as being fully settled by an inter-company transfer. A new 'corporate' single-line invoice is then created and subsequent management of the debt including payment is performed from a centralized location.

Consolidated Purchasing

As companies strive to gain market share and remain competitive, it becomes increasingly important to control procurement costs. Having the ability to combine requirements across locations not only gives companies the leverage to negotiate better pricing with suppliers but also consolidates purchasing resources.

Financial Consolidation

Set up multicurrency consolidations between companies within or outside the Epicor database. Financial consolidations can even be done with companies on other external financial systems.

Multicompany Journal Entry

Generate inter-company journals that automatically book expenses and/or accruals across companies for subsidiary and/or parent companies.

Inter-Company Trading

Multicompany automates supply and demand transactions company-wide through standard purchase order and sales order functionality. To request replenishment from a supply company, generate a purchase order. The inter-company purchase order will automatically show up as an inter-company sales order suggestion linked to the supplying company. Complete financial recognition as well as shipment notification accompanies all inter-company trading, thereby automating the Accounts Payable process associated with Inter-Company Purchase Orders.

Inter-Company Eliminations

Map accounts between companies for smooth inter-company eliminations. With frequent mergers and acquisitions, the general ledger account structure for corporate and subsidiary companies may not be the same.

Sub-Component Security

Authorize each user to only view information about specific companies to which they have access.

Virtual View

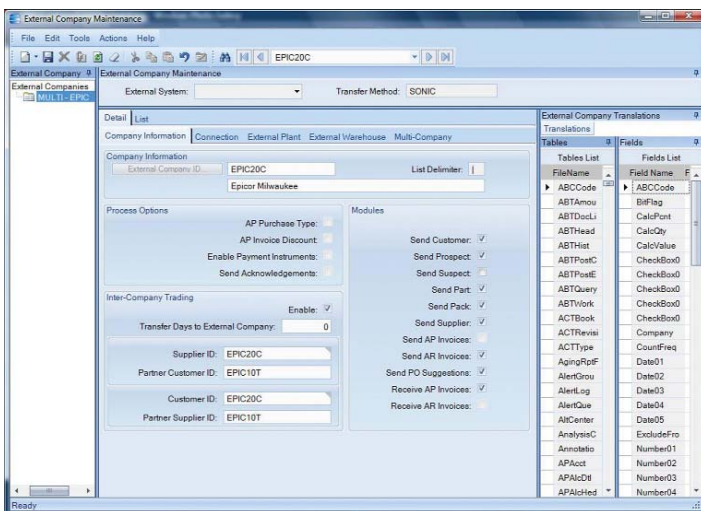
Build virtual views of the enterprise. For example, build a workbench or a dashboard that allows a user to see all orders for a customer across all companies even though those companies may exist on separate servers and databases. You can then open sales orders in separate companies from the same workbench.

Unlimited Hierarchy

Define parent-child relationships between companies in an unlimited hierarchy. Each organization can specify a parent company, which may also have another parent company, and so on.

Scalable Deployment

Deploy your companies on a single server/single database, or on multiple databases and multiple servers around the world. Many enterprises require their companies' data management systems to be geographically dispersed on different servers and different databases to protect against communication glitches causing site downtime. A robust messaging engine ensures the transfer of information whether your companies are on a single database, multiple databases, or multiple servers. This facilitates automatic transactions between internal and external companies around the world. Epicor is flexible enough to grow with you.



Facilitate automatic transactions between internal and external companies around the world.

Multiple Currencies

Consolidate financials in any currency. Each company in the hierarchy has its own currency, and the top-level corporation may have a different currency not shared with any other company.

Global Supplier Price Agreements

Send agreements to companies by setting up global price agreements for raw materials to ensure materials are purchased from the correct supplier at the appropriate global price.

Fixed Asset Management

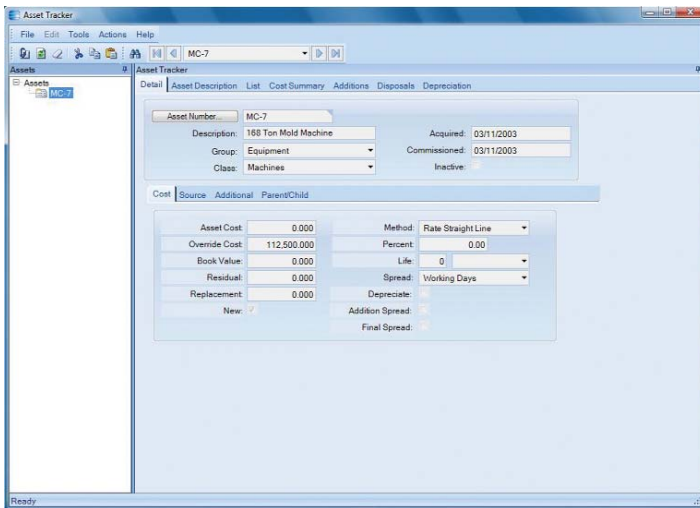
Effective asset management is a critical business requirement. Fixed Assets helps you record, track, and depreciate your fixed assets for optimal utilization.

Save Time

Classify your assets for reporting and analysis into an unlimited number of asset classes and groups. These defaults streamline initial setup and executing mass changes to multiple assets.

Simplicity

Manage asset depreciation with multiple depreciation methods. Recalculate and project depreciation. Maintain accurate tracking and depreciation of company assets.



Maintain accurate tracking and depreciation of company assets.

Easily Manage Mid-Year Changes

Control under- and over-charges by choosing how additions or changes to an asset's depreciation charge are treated—even when the change occurs partway through a fiscal year.

Flexible Charging

Decide how to charge the opening book value of an asset when it is less than the annual depreciation charge. Charge it on a periodic basis until the book value equals zero, or spread the reduced annual charge across all periods in your fiscal year.

General Ledger

Keep your general ledger in sync with asset management through the comprehensive array of asset management accounts, including:

- Asset provision account
- Depreciation charge account
- Addition control account
- Disposal control account
- Disposal provision account
- Disposal profit/loss account

Comprehensive Asset Definition

Quickly answer detailed questions regarding the location, source, and maintenance of your assets.

- Location: Identify the location of your assets.
- History: Document asset source, original purchase order and invoice number, manufacturer, manufacturing job number, and serial and/or model number.
- Insurance: Capture and reference insurance information including insurer, asset policy number, monthly premium information, and renewal date.
- Lease: If the asset is leased, document lease information like monthly lease cost, mileage, and lease end date.

About Epicor

Epicor Software (NASDAQ: EPIC) is a global leader delivering business software solutions to the manufacturing, distribution, retail, hospitality and services industries. With 20,000 customers in more than 140 countries, Epicor provides integrated enterprise resource planning (ERP), customer relationship management (CRM), supply chain management (SCM) and enterprise retail software solutions that enable companies to drive increased efficiency and improve profitability, and also empower global enterprises to achieve even greater success

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